Seminar on Collection Strategies 09.07.2014 in Sopron (Hungary)

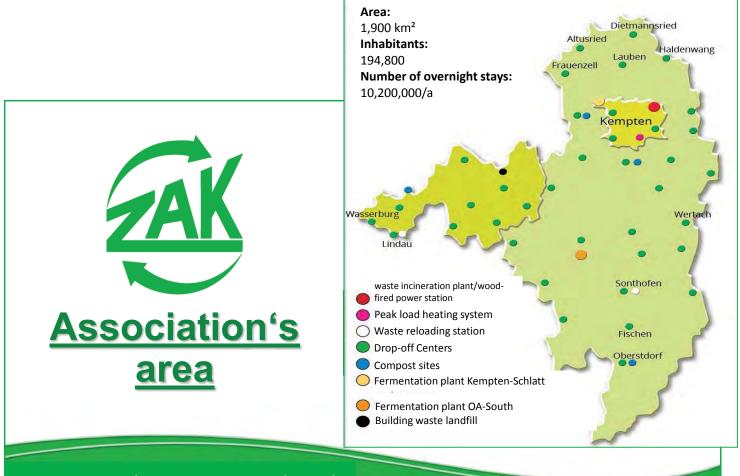
 Subject:
 Paper and board collection and recovery at Kempten Waste Management Association (ZAK)

 Speaker:
 Karl-Heinz Lumer, General Manager

 1.)
 Who we are?

 2.)
 What we are doing?

 3.)
 How we collect and recover paper and board?



Organisation of ZAK GmbHs (ZAK company structure)

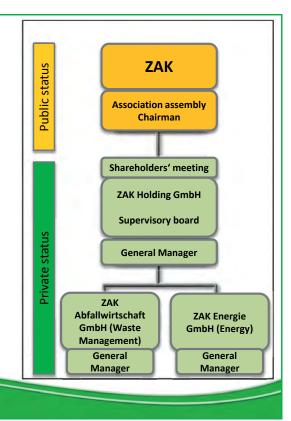
The rural districts of Oberallgäu and Lindau together with the city of Kempten jointly established a municipal Kempten Waste Management Association (ZAK).

The main task of this bod: are the collection, utilization and disposal of domestic waste, bulky waste and household-type industrial and commercial waste.

ZAK in the meantime has delegated the major part of their tasks to own subsidaries.

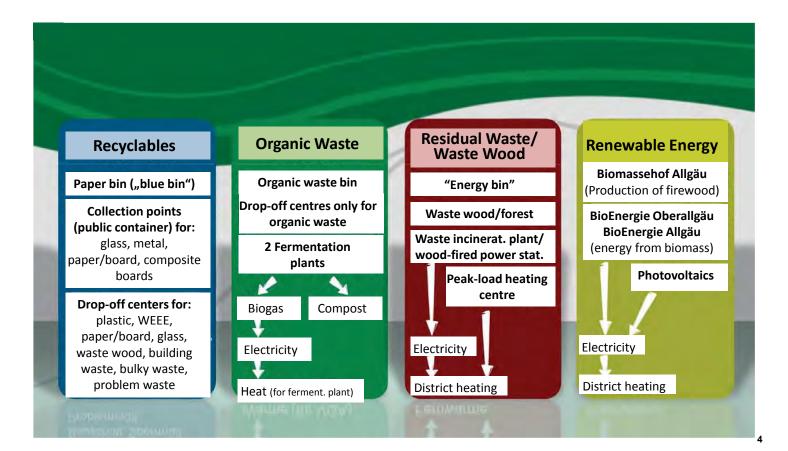
The political decision making committee is the association assembly consisting of 24 representatives from the rural districts of Oberallgäu, Lindau and the city of Kempten (8 per administrative unit).

The **supervisory board** is the decision-making body of the GmbHs (Ltds) : personal union with the association assembly.



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ZAK: Our tasks



Plants and facilities

Drop-off centers

- 21 communitis/ municipalities
- 16 private companies
 1 ZAK Abfallwirtschaft GmbH

Drop-off-centers for organic waste

- Wiggensbach
- Waltenhofen
- Weißensberg Fa. Schmid, Tettnang
- Oberstdorf
 Markt Oberstdorf

Fermentation plant Kempten-Schlatt

BiVA mbH Dieselstr. 9 87437 Kempten





... and operating companies

Fermentation plant OA-Süd

BiVA mbH Dieselstr. 9 87437 Kempten



Waste incineration plant and wood-fired power station

ZAK Energie GmbH Dieselstr. 20 87439 Kempten

Waste reloading station

 Sonthofen VEOLIA-Süd, Kempten
 Lindau Fa. Stark, Lindau

Class of landfill 1 – landfill of remainings

Steinegaden Steinegaden Deponie Betriebs GmbH & Co. KG Oberstdorf

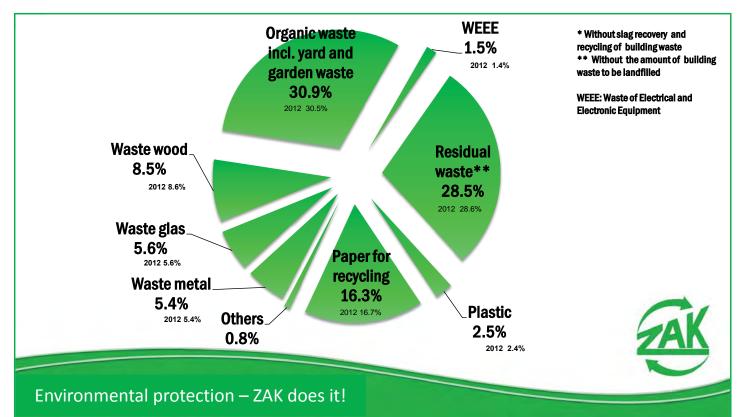




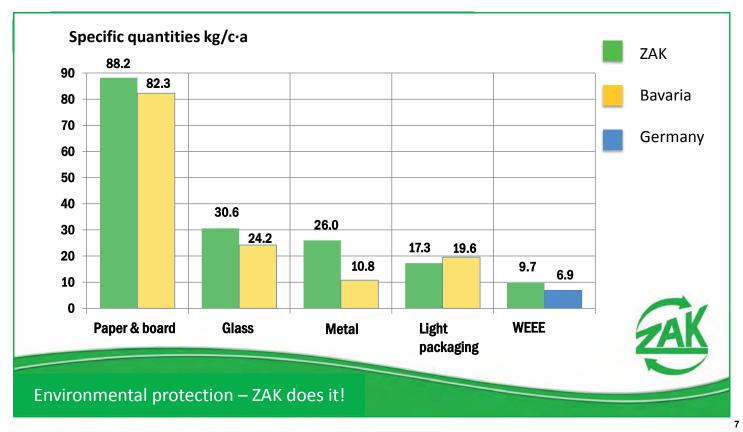


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Overall balance from households* 2013



Recyclable fractions Specific collection quantities



Collection of paper & board in the ZAK area

Overall collection quantity 2013: 25.867 t (88.2 kg/c·a)

I. Collection systems

- 1.) **Paper bin ("blue bin")** (38.4 % of total quantity collected)
 - Penetration: approx. 60 % (not obligatory)
 - "blue bin" is free of charge for citizens
 - capacity: 240 liter,
 - collection frequency: every 4 weeks, pick up system
 - mixed collection



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2.) Collection Points/Public containers (34.5 % of total quantity collected)



3.) Drop-off Centers (23.3 % of total quantity collected)



4.) **Collection by non-profit associations** (3.8 % of total quantity collected)

- Organised by charities etc. under their own responsibility
- Containers provided by ZAK
- Marketed by ZAK

II. Sales contracts

Every 5 years ZAK issues a public invitation to tender for its collection services for paper for recycling. Currently one company is responsible for the entire quantity of 26,000 t.

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III. Composition of paper & board

1.) <u>Mixed collection via "blue bin" and collection points</u> (public containers)

The settlement with the sales company contracted is done according to the following allocation key:

- → 65 % mixed newspapers and magazines, sorted graphic paper
 (D31 1.08 + 1.09, D39 1.11)
- \rightarrow 25 % mixed papers and boards (B12 1.02)
- \rightarrow 10 % corrugated board (B19 1.04)

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	associations						
	\rightarrow 33.5 % mixed newspapers	and magazines, sorted graphi	с				
	paper						
	 → 27.9 % mixed papers and boards → 38.6 % corrugated board 						
3.)	Overall quantities						
	mixed newspapers and magazine	es,					
	sorted graphic paper:	14,608 t (56.5%)					
	mixed papers and boards:	6,670t (25.8%)					
	corrugated boards:	4,589t (17.7%)	FAK				
	nmental protection – ZAK does it!						

IV. Economical situation for collection and sales of paper & board

Situation in 2013:

Sales revenues from paper & board (without quantities from take-back systems/dual systems): 2,894,000 €

Costs for collection and handling (sorting, reloading, pressing - without quantities from take-back systems/dual systems) 1,670,000 €

Surplus

1,224,000 € ≙ 51,10 €/t



Break down of	collection	quantities	and	costs	for	collection
and handling:						

IUlai	25867	910932	35.2
Total	25067	010022	25.3
board)			
Containers for corr.	8921	340125	38.1
Collection points (incl.			
Non-profit associations	971	11909	12.3
"blue bin"	9943	396653	39.9
Drop-off centres	6032	162245	26.9
	Quantity* in t	Collection costs in €	Specific collection costs in €/t

* Including quantities from take-back systems/dual systems

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All grades of paper & board generate additional handling costs of 34,39 €/t which result in average overall costs of 69,59 €/t.

Net proceeds from sales of paper & board amount to 51.10 €/t.

In 2013 this allowed for a cost reduction of $1.224.000 \in$ (= approx. 4,20 \in /c) for citizens in the ZAK area. With 2.3 inhabitants per household this equals 9.6 \in /a/household.

With estimated average waste fees (all types of waste) of 122 € per household and year this corresponds to savings of about 8% (only by sales of paper & board).

15